



## SCALABILITY & **QUICK SERVICE DEPLOYMENT**

### KEY SERVICE BENEFITS

Implemented a solution which supported the client in expanding their chain of retail stores across Australia

### CLIENT

Our client is one of Australia's largest discount furniture and bedding retailers

### CHALLENGE

Growing from a single store to a powerhouse chain of 42 superstores across Australia, our client's continued growth required:

- Scalability to recruit staff for new stores, and
- Hiring up to 30 new store members for each store, at short notice Roles include Sales, Customer Service and Despatch workers

### SOLUTION

Allegis Global Solutions' project team were able to provide support of a scalable nature while maintaining the quality of service. This included:

- Development of candidate assessments for each stream of hire
- Deployment of a project team spanning a four week period
- Provision of end to end RPO services including sourcing, candidate management, application screening, telephone interviewing, shortlisting and referencing
- All offers were made by the internal HR team for induction and on boarding

## RESULTS

As a result of this solution, our client was able to:

- Gain access to an demand RPO support function at short notice
- Reduce costs through zero agency spend
- Fill 100% of roles within agreed timeframes
- Reduced time to fill to 15 days Following the success of this store opening we have since recruited for a further 7 new stores within a 12 month period. In addition to new store openings we have also assisted with the recruitment for other hiring to cover natural attrition within the business as required.

**100% OF ROLES  
WERE FILLED WITHIN  
AGREED TIMEFRAMES**



### ABOUT ALLEGIS GLOBAL SOLUTIONS

Allegis Global Solutions is founded on a culture that is passionate about transforming the way the world acquires talent by delivering client-focused solutions that make a difference for businesses worldwide.